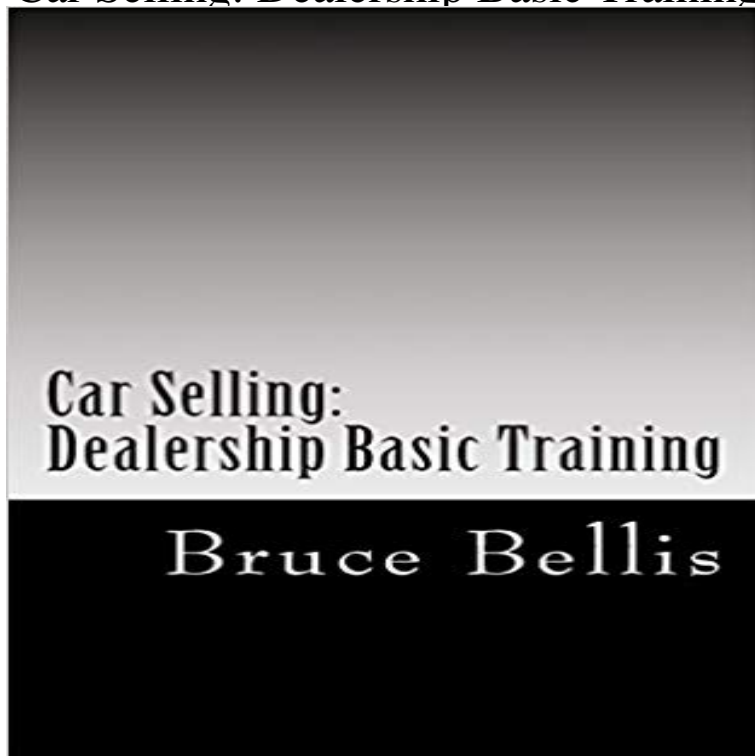


Car Selling: Dealership Basic Training



This book will help train any new salesperson in the retail automotive business. It contains all 16 steps to the sale explained in detail as well as word tracks and examples to overcome objections and to close the sale. This is an excellent training book for all dealerships to have.

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