

S.M.A.R.T Biz - Volume 1: The Bare Necessities: An Innovative Guide to a Successful Small Retail / Service Business (S.M.A.R.T Biz)



Do you dream of having your own retail or service business - profit or non-profit? A lot of people everywhere have attempted to satisfy this dream, but sadly, a majority fail. Why? Because they knew their craft but knew nothing about the operation and management of their own business. Working for others or just starting out are very different from being the responsible head of an enterprise. There are already thousands of how to self-help books, videos, seminars and tutorials. This packaged concept is uniquely different because it not only includes almost 500 pages of information in two volumes but follows up with workshops and mentoring.

The author has spent more than 30 years working in the fields of fine arts, design, retail selling and office/business management in the United States, Germany and Spain, mostly self-taught and job-experienced. Written in 2 volumes, these books are a guide to setting up, maintaining and sustaining your own small retail or service business...regardless of where you live (there is a special section in Volume 2 that is devoted to starting a business in a foreign country). The authors approach is practical, easy to understand and not filled with analytical theories and overly-technical terms; it is written in a language you can understand. You will learn valuable concepts that are time-tested and have proven to be successful. Regardless of your level of technological or business knowledge, you can make your way through this process of development and growth if you have the motivation and determination. Additionally, you can attend very special workshops held in two different locations, or be part of the Mentorship program. By the sharing of the authors knowledge and experience, an entrepreneurs dream can become a long-term successful reality. Learn more at www.a-smart-biz.com.

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