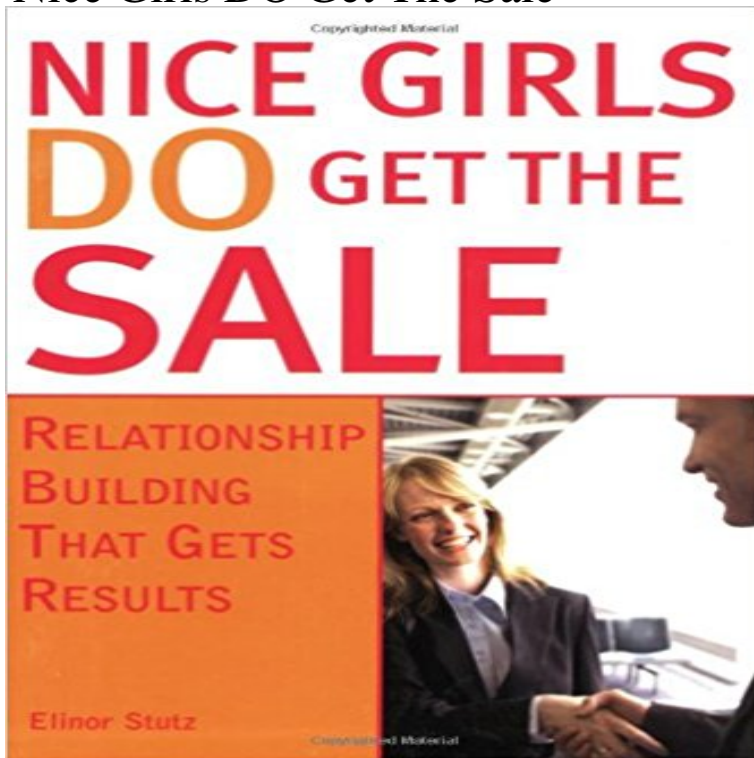


## Nice Girls DO Get The Sale



Elinor has an amazing way of communicating simple, basic techniques that make the scary topic of sales very accessible to everyone. She shares the secrets that made her a very successful salesperson, from creative approaches to getting appointments to the most effective way to close the sale.-Kim Fisher, Managing Director, eWomenNetwork  
Written by a highly successful saleswoman, Elinor Stutz, this how-to book trains women in field-tested sales techniques that will launch them into the next level of success. They will discover how to use their natural relationship-building skills to close better deals with a higher percentage of business-making sales. They will find solid advice on building a network, dealing with management, prospecting, responding to client needs and managing a career, as well as solutions to problems like selling an unknown brand and getting through office gatekeepers to reach the decision makers. Nice Girls DO Get the Sale is perfect for all women in sales, whether experienced or not, and will have them passing their male counterparts on the corporate ladder in no time.

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the very tough **Nice Girls Do Get the Sale: : Elinor Stutz** Sep 1, 2006 The NOOK Book (eBook) of the Nice Girls DO Get the Sale: Relationship Building That Gets Results by Elinor Stutz at Barnes & Noble. **Nice Girls DO Get the Sale: Relationship Building - Barnes & Noble** May 22, 2014 Elinor Stutz is the CEO of Smooth Sale, an Inspirational Speaker, Author and Trainer known worldwide. Open View Labs designated her as a **Nice Girls DO Get The Sale: Relationship Building That** - Nice Girls Dont Get the Corner Office: Unconscious Mistakes Women Make That Every page of this book is filled with something you or one of your friends do **none** Nice Girls DO Get The Sale: Relationship Building That Gets Results. +. Cold Calling for Women: Opening Doors and Closing Sales. Total price: \$45.84. Add all **Women Make the Best Salesmen: Isnt it Time You Started Using** Sep 28, 2016 @Social Andrea #FF @smoothsale her book Nice Girls DO Get The Sale has helped me significantly to stay true to myself in my career.

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